



بِسْمِ اللَّهِ الرَّحْمَنِ الرَّحِيمِ

lecture 6

chapter 3

Businss and money

موقع الكتاب الي فيه مقاطع الصوت

<http://cutt.us/jxyA>

First of all

We have prelistening discussions (page 61)



1 Prelistening Discussion Discuss these questions in small groups.

1. Have you ever seen or heard the word *entrepreneur*? Tell what you know about this word.
2. What makes a business leader successful? Knowledge? Skill? Personal characteristics? Make a list on the board. Write both the noun and adjective forms of the words.

Example

creativity/creative

3. Give examples of people you know about who have started their own businesses. Which of these characteristics did they have?
4. Which of these characteristics do *you* have? Do you think you would be a good entrepreneur? Why or why not?

Then

We have previewing vocabulary (page 61)

The word	Meaning in English	Meaning in Arabic
Borrow	To take money	سلف
Entrepreneurs	Businessman	رجل اعمال
Brilliant idea	Excellent	فكره رائعه
Team	group	فريق
Vision	Ability to see	رؤيه
Hire	rent	تأجير
Have (something) in common	Having the same connection	قواسم مشتركه
Raise capital	Increase	زياده رأس المال
Take risks	Source of danger	المخاطرة
Pay off	Give something to somebody in return	تسديد

After that

We have taking notes (page 61)



taking notes page 61.mp3



Listen

3 Taking Notes Listen to the first part of the lecture and take notes in the best way you can. Use your own paper. Listen specifically for the following information:

- What are entrepreneurs?
- What characteristics do they have?

After that

We have outlining the lecture (page 63)

In this exercise don't write sown everything just write keywords and when we write we don't need grammar .

(يعني اي شي تمرين يصادفنا مثل هالتمرين الحين ما نتهم بالقرمر لان المطلوب منا بس اخذ اهم المعلومات الاساسية)

Date: _____ Topic: Entrepreneurs

I. Intro

A. Example: _____

B. Def. of entrep: _____

II. Characteristics (similar)

A. _____

1. Ex.: _____

B. _____

1. Ex.: _____

III. Background (diff)

A. _____

1. Ex.: _____

B. Some rich, some poor

C. Many ent. are _____

1. Ex.: _____

D. _____

E. _____

1. Ex.: _____




taking notes page 61.mp3

Then

We have listening for reductions (page 56)



reductions page 56.mp3

 **6 Listening for Reductions** Listen to the following conversation between a bank teller and a customer. You'll hear reduced forms from Chapters 1, 2, and 3. Write the unreduced forms of the missing words in the blanks.

Customer: Hi, my name is Chang Lee.

Teller: How _____ I help you?

Customer: I _____ check my balance.

Teller: OK. _____ I have your account number, please?

Customer: 381335.

Teller: Your balance is \$201.

Customer: OK. _____ I _____ my father _____
some money. I'd like _____ know if it's arrived.

Teller: I'm sorry. Your account doesn't show any deposits.

Customer: Oh, no. I need _____ pay my rent tomorrow. _____
_____ think I _____

Teller: Well, we're having some computer problems today. So, why
_____ call us later to check again? Or
_____ come back. We're open till 5:00.

Customer: OK, thanks.

Teller: You're welcome.

Check your answers in the listening script on page 271. Then read the conversation with a partner. Try to use reduced forms.

Then

We have taking notes on a process (page 64)



taking notes on a process page 64.mp3

IV. Entrepreneurial process

A. Identify a problem

B. _____

C. _____

D. _____

E. _____

F. _____

After that

We have discussing the lecture (page 64)

- | | |
|--------------------------|--------------------------|
| _____ 1. Jeff Bezos | a. Microsoft Corporation |
| _____ 2. Bill Gates | b. FedEx |
| _____ 3. Jerry Yang | c. The Body Shop |
| _____ 4. Anita Roddick | d. Yahoo! |
| _____ 5. Frederick Smith | e. Amazon |

The answers :

1/ F

2/ A

3/ D

4/ C

5/ B

Then

We have focus on testing (page 66)



Focus onTesting page 66.mp3

The answers :

1/ A

2/ C

3/ D

4/ B

Questions	Clues
_____ 1. What is the speaker talking about?	_____ _____ _____
_____ 2. What is the speaker talking about?	_____ _____ _____
_____ 3. What is the speaker talking about?	_____ _____ _____
_____ 4. What is the speaker talking about?	_____ _____ _____

Then

We have Distinguishing between teens and tens (page 67)



Distinguishing between teens and tens page 67.mp3

3 Distinguishing Between Teens and Tens Listen and then circle the numbers you hear.

- | | |
|------------|---------|
| 1. \$40.10 | \$14.10 |
| 2. \$16.99 | \$60.99 |
| 3. 18% | 80% |
| 4. 90 | 19 |
| 5. 230 | 213 |
| 6. 216 | 260 |
| 7. 40.5 | 14.5 |
| 8. \$2,250 | \$2,215 |
| 9. 7064 | 1764 |
| 10. 8090 | 1890 |

Finally

We have balancing checkbook (page 70)



Balancing a checkbook page 70.mp3

CHECKBOOK RECORD

NAME: George & Martha Spendthrift

ACCOUNT: 132-98804

NO.	DATE	DESCRIPTION	PAYMENT	DEPOSIT	BALANCE
200	10/25		30.21		490.31
201	10/27	Electric Company	57.82		
202	10/27	Time magazine			
203	10/30		70.00		327.49
204	11/1	Compu-Tech	125.00		202.49
205		Dr. Painless	40.00		162.49
	11/1	Deposit		1234.69	
206	11/2				985.18
207	11/4	Visa Payment	155.00		830.18
208	11/8		305.00		525.18
209	11/10	Traffic ticket			

وبكذا خالصنا المحاضرة السادسة الحمد لله
بالتوفيق للجميع

ENGLISH STUDENT